

Consulting to Family Businesses: Contracting, Assessment, and Implementation

Jane Hilburt-Davis, William G. Dyer

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Jane Hilburt-Davis and W. Gibb Dyer-- two of the country's foremost experts in the field of family business-- offer in one comprehensive volume a systematic approach for developing the skills and competencies you need to consult with these unique systems. This practical, hands-on resource shows you how to manage each stage of the consulting process-- from the first contact to the last-- and reveals how to plan strategically and deal with the complex relationship issues that are commonplace in family businesses.



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