



The Sales Adventure Guide

Joe T. Sales

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With true stories from inside the corporate front lines and lessons illustrated through adventure travel vignettes Joe T.S. covers what every sales person needs to know before beginning (and during!) a career in sales. The Sales Adventure Guide is a 150-page SUR-THRIVAL tool for every sales adventurer. Look out! This is NOT the same old information that's been rehashed a million times over - it's tactical, real world field knowledge that every sales person needs to know! About the author - Joe T. Sales and crew each have over 15-years worth of successful sales experience and make their living by selling in the corporate world. Praise for the Sales Adventure Guide - " I highly recommend this empowering book. You're not going to find this information in school texts. I gave a copy to my sales friends..." L.J., Spring 2004 Senior Vice President Delta Sigma Pi - Theta Chi Chapter SJSU Professional Business Fraternity "This is an amazing book! I read it cover to cover and couldn't put it down." Andrew Lee Career Counselor San Jose State University

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